**Instructions**

Please supply requested information in the blue-shaded areas and indicate any attachments that have been included. Where appropriate, supporting documentation may be referenced by specific page and/or paragraph number(s).

**If any of this response contains confidential information, as defined by IC 5-14-3, provide a separate redacted (for public release) version of this document. Specify which statutory exception of APRA applies and provide a description explaining the manner in which the statutory exception to the APRA applies.**

**Respondent Name: SHI International**

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| **Attachment** | **Clarification Question** | **Respondent Response** |
| Attachment D – Cost Proposal | For all product SKUs in your Cost Proposal that you furnished independently, please ensure that the SKU is the most recent United States product SKU (i.e., not an International Organization for Standardization (ISO) SKU). Please also ensure that government-specific SKUs are utilized where applicable. If this changes any aspect of your Attachment D - Cost Proposal, please resubmit the attachment and note any changes made in the blue text box to the right of this question. This clarification question is not an opportunity to otherwise adjust your discount percentages offered, pricing, or any other component of your Cost Proposal. | SHI has provided government-specific SKU’s where they were made available and US product SKUs for any products that did not have government-specific skus. |
| Attachment D – Cost Proposal | For the Limited Consulting for Software tab, please provide a Not to Exceed (NTE) rate (in $) for each service. Please resubmit your Attachment D – Cost Proposal in accordance with these instructions. | SHI is able to provide a variety of services to support this software contract, some that will be SHI lead and some that will be 3rd party lead. We have added a not to exceed rate per service with the understanding this is a NTE price and rates could be less. Rates are based on standard service offerings and emergency services would require an additional surcharge not included. |